

KIIFC/65/2025-M(HA)

31.07.2025

## KIIFCON – RECRUITMENT NOTIFICATION

**Date: 1<sup>st</sup> August 2025**

Kerala Infrastructure Investment Fund Board Consultancy Services (KIIFCON), a premier infrastructure consultancy organisation, invites applications from qualified and experienced professionals for the post of **Chief General Manager – Business Development**.

### **Position:**

**Chief General Manager – Business Development**

### **Qualification:**

- MBA/PGDM from a reputed national institution
- Bachelor's degree in Engineering

### **Experience & Expected Skillsets:**

- Minimum 20 years of total experience, including at least 5 years in Business Development in infrastructure/consulting/public policy sectors
- Experience working with government sector projects is essential
- Strong communication, negotiation, and institutional engagement skills

### **Roles and Responsibilities:**

- Liaise with various divisions in KIIFCON and KIIFB to assess internal capabilities and identify consultancy opportunities leveraging existing in-house expertise
- Identify gaps in human resources for prospective projects and recommend suitable acquisition plans aligned with financial and technical viability

- Map emerging sectors and geographical regions for business development
- Prepare technical proposals and Expressions of Interest (EoIs); coordinate with government agencies and multilateral institutions
- Develop and implement branding strategies, promotional presentations, and marketing collateral
- Organise outreach programs, roadshows, and knowledge-sharing sessions
- Monitor market trends and competitor activities for strategic planning

**Remuneration Package:**

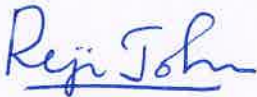
Commensurate with market standards and based on the candidate's last drawn salary.

**Application Process:**

Interested candidates may send their updated resume along with relevant supporting documents to the email ID: [hr@kiifcon.com](mailto:hr@kiifcon.com)

**Last date for submission of application: 10 August 2025**

Only shortlisted candidates will be contacted for further stages of the recruitment process. KIIFCON reserves the right to accept or reject any application without assigning any reason.



**Reji John**

**Director (Finance)**